How did you start your career?

After some job interviews with companies operating in completely different sectors, I decided to continue my search in the field of business consulting. I carefully evaluated the possibilities offered to me, and, after careful reflection, I accepted an offer from Fidinam. Working for Fidinam ticked a number of boxes for me, in particular the variety of issues dealt with and the ample opportunities for professional and personal growth. All things considered, I was convinced that it was the right way for me to launch my professional career.

Why did you choose a career at Fidinam?

This choice, though delicate, as it was my first work experience, was easy. In fact, Fidinam is a landmark in Ticino and in Switzerland in the area of business consulting. An additional aspect to bear in mind is the fact that Fidinam as a Group stands tall not only nationally, but also internationally. The Group, in fact, has established several offices, namely in Europe, Asia, Africa and Australia. This fact guaranteed me heterogeneity and internationality, which were priorities for me. The many activities of the Group, the opportunity to perform different tasks and the prospect of professional growth convinced me that Fidinam was the right path for me.

What is your current role/duties?

I work in the business consulting sector, a service dedicated to accompanying clients along the company life cycle. This includes assistance to the entrepreneur in the procedures required to start and pursue his activity: from the establishment of the company, through accounting and human resources management, to the accounting closures and the preparation of the annual report. In addition to this, my role also involves viewing and resolving extraordinary cases, such as business reorganizations, liquidations, mergers or bankruptcies, etc.
### In your opinion, what are the qualities necessary for a successful career at Fidinam?

A well-prepared candidate has to be flexible, dynamic, proactive, with a strong sense of initiative, and, above all, able to work in a team. The consulting sector is constantly changing. Therefore, adaptation to market conditions and mutations become necessary, so the qualities indicated above are fundamental. In my opinion, the University does not prepare you for a specific job, but provides you with an approach aimed at equipping you with the right skills to undertake different opportunities once you have finished your studies, making specialization within a company as natural as possible. Refresher or specialization courses can further support career development. Personalisation of the service is fundamental to meeting the client’s needs. Hence, organizational capacity and meeting deadlines are two other characteristics that the business consultant should have.

### What are USI’s positive features and qualities?

USI was definitely the best choice I could do at the university level. Being a relatively small university makes interaction and dialogue between students and professors easier, a primary aspect, as far as I am concerned, for the learning process. The professors are all of high level, competent and available. USI gives the opportunity to have a very wide educational offer, with the possibility of attending courses, and even complete master’s programs in English and, as we all know, this allows us to have more chances to reach a brilliant career. Another aspect that should not be underestimated is the environment is diverse and multinational. In fact, you can find classmates from various parts of the world, this enhances the possibility of interacting with different cultures, a fundamental step for the personal growth of each one of us.

### What competences and/or skills acquired in your USI Study Program have been useful/are useful to your professional career?

In addition to theoretical notions, USI helps the future worker to be more flexible, less reluctant to change. It equips the him/her to face the unpredictability of the modern world, always looking for a way out of problems and not going along with the stalemate they can bring. One aspect that I particularly appreciated was group work and field projects, where the decisions and the work had to be developed in a team. It helped me to be more inclined to share my ideas and be able to listen to the opinions and advice of others; individuality almost never pays, in my humble opinion.

### What is your advice to USI students entering the job market?

Certainly flexibility, desire to learn and ambition are the basis for any recent graduate student about to enter the world of work. Who would not want to make their dreams come true? Dreams are the hope of each of us: we must pursue them, with humility and ability. You should not think you have “arrived” simply by completing a Bachelor’s or a Master’s degree. Of the University I will always miss that sense of freedom once completed, the belief of having finished while it was only the beginning.

### Working @ Fidinam?

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